



ONE COMPANY



“This [CALUMO Budgeting and Forecast Modelling solution] implementation would be one of the most successful IT application projects that the Corporation has experienced to date.”

Gary Rolph, Port of Brisbane Corporation

CALUMO is a comprehensive Business Performance Management (BPM) suite in a single product and architecture powered by Microsoft SQL Server – Analysis Services. For metrics and KPI dashboards; reporting and analysis; budgeting, forecasting and modelling, **CALUMO** drives alignment and collaboration across every facet of your enterprise.

Our Heritage

The **CALUMO** Group is a leading provider of BPM solutions for enterprise-wide reporting, planning and business intelligence.

Since 1998, the Group has successfully delivered solutions to a wide range of enterprises from SME's to some of the largest listed companies and government organisations. These solutions provide quantifiable and valuable business insight by offering a single platform from which to integrate Corporate, Financial and Operational performance and objectives. Every level of an organisation can easily collaborate and align with overall corporate strategy. Individuals are empowered to make better business decisions by receiving the relevant, timely and accurate information they need.

The founders and senior management of **CALUMO** are Chartered Accountants with a wealth of practical business experience and an appreciation of the value of a single integrated unified BPM suite. The software and solutions **CALUMO** provides are imbued with the

commercial imperatives that can only be understood by experiencing this first hand at the organisational coal face.

The Group provides solutions globally, with partners in the US, UK, Europe, Australia, Israel, New Zealand, South Africa and Asia.

Through its global network, The **CALUMO** Group delivers superior applications by offering a comprehensive portfolio of consulting, training and support resources to help implement, enhance and extend your **CALUMO** implementation.

CALUMO software is currently used by more than 200 government and corporate entities with an estimated 9,500 users worldwide.

CALUMO is a Microsoft Gold Certified Partner, and member of the Microsoft SQL Data Warehousing Alliance.

CALUMO has been developed using the market leading and international standard Microsoft .NET™ architecture and the Microsoft Business Intelligence Platform.

BUSINESS INTELLIGENT™



CALUMO is the result of several years of development and more than 10 years experience in delivering Business Intelligence and Performance Management applications.

CALUMO incorporates ‘best of breed’ features and functions that have been used to consistently deliver successful BPM applications. Combined with the stability, scalability and speed of Microsoft’s cost-effective Enterprise Data Warehouse and Analysis Services platform, **CALUMO** offers a complete solution.

“Out of the box”, **CALUMO** has intelligence about Business to provide you with what it takes to successfully drive and align the issues and organisational behaviours that make a difference to your organisation on an hourly, daily, monthly and yearly basis.

Business Intelligent™ means built in .Net consistent with the latest open standards.

Business Intelligent™ means providing your people the opportunity to use the familiar and feature rich MS Excel as one of the interfaces to your BPM application. Tight integration with Excel means rapid deployment, immediate benefits and lower costs, particularly in training and development.

Business Intelligent™ means providing cost effective access to the largest pool of users possible through straight forward web deployment that allows your users to publish their own pages in a simple guided environment to your intra and extranets. Importantly this allows downstream users of your data to easily access these pages. If your users can surf the web, they can now navigate to the information that they need to focus on what matters most.

Business Intelligent™ means leveraging an established, ubiquitous, and non-proprietary platform from which to collect and manage your business performance data.

Business Intelligent™ means delivery of a single application that synchronises business models at all levels and reaches the full range of enterprise users with minimal training requirement.

Business Intelligent™ means recognising that in a competitive environment the value proposition must significantly outweigh the cost of delivering any business system.

BUSINESS INSIGHT INTEGRATION & COLLABORATION

CALUMO delivers business insight and goal alignment by:

- Tapping into the existing collective corporate data store including all breeds of available information stores;
- Creating an environment for collaboration across all functions, organisational levels and geographies; and
- Allowing users with minimal or no training effort to interact with performance data important to meeting their responsibilities.

Until now, rigorous and complete BPM capability has involved using an array of disparate proprietary technologies and disconnected data stores. **CALUMO** eliminates this duplication and the costly inefficiencies of multiple underlying data structures and business rules by providing the full range of BPM components including consolidations, reporting, analysis, planning, modelling, score-carding and metrics in a single application.

The benefits of effective BPM can only be fully realised when the entire suite of applications is contained within one unified platform. Within that platform, the process of analysing, exploring, linking and connecting the information, trends and patterns hidden in data becomes straight forward, effective and efficient.

- **Microsoft Integration**

CALUMO's seamless integration with MS Analysis Services (SSAS), doesn't suffer the traditional BPM proprietary burden. In contrast, **CALUMO** has the ubiquity that performance analysis demands.

- **Unified Architecture**

In the same way that ERP has unified transactional applications and integrated them within the existing corporate IT environment, **CALUMO** is a unified BPM application that leverages a centralised industry standard database offering users a choice of access through either the web or the familiar business analysis environment of Microsoft Excel.

- **Integrated Database**

The **CALUMO** BPM framework provides a rich centralised repository and a business semantic model that defines business entities, logic, calculations, and metrics. The repository serves reports, spreadsheets, ad-hoc browsing, KPI's, and analytical applications. This provides decision-makers with a collaborative environment enabling effective sharing and rapid distribution of information tied to key performance management indicators.

- **Information security**

CALUMO has been designed to offer extensive access to information and modelling capabilities across the widest range of users within your enterprise. With this access comes the requirement for rigorous but flexible security. **CALUMO** leverages industry standard database security protocols and, in addition, provides administration efficiency through unified login enabling users single password access.

In short CALUMO provides your enterprise with a cost effective and intuitive BPM solution, delivered from a secure and robust platform providing your people with the information and functionality they need.

Unique Enterprise Capabilities	
Scalability	With its foundation in MS SQL, CALUMO scales effortlessly from 1 to 1000's of users.
Manageability	Fully integrated with MS Visual Studio, MS Office Suite, and with its own inbuilt intuitive wizards, CALUMO provides a feature rich, rapid application development environment supporting all stages of the application life cycle.
Economy	The burden of multiple, expensive, and proprietary BPM applications is completely eliminated. With a low total cost of ownership, CALUMO also reduces IT overhead through simplified set-up, easy maintenance and full integration with your transactional systems.
Simplicity	Intuitive and industry-standard interfaces such as Excel and Internet Explorer leverage your existing skills and ensure user-acceptance.
Accessibility	With minimal training, users familiar with Excel or the Web can derive immediate benefit. As a result, users across multiple locations, languages and jurisdictions can inexpensively access the information and make the contributions and submissions they need in order to work effectively.



"The CALUMO Group is a Microsoft Gold Certified Partner and member of Microsoft Data Warehouse Alliance with an emphasis on bringing industry-leading BPM solutions to market. With this partnership organisations can now deploy the most sophisticated business intelligence solutions across the enterprise at a fraction of the cost and complexity of competing solutions."
 Johann Potgieter CEO CALUMO Labs and OLAP specialist

"Microsoft Analysis Services [SSAS] is now the top-selling, most widely used OLAP server in the world, both because of its low price and its considerable technical strengths."
 Nigel Pendse*

Microsoft
GOLD CERTIFIED
 Partner

"So a quick ad-hoc analysis that turns out to be useful can easily be enhanced to become a presentation quality report containing both OLAP and relational data, and then made available to more users, it can be delivered via the Web, automatically distributed in customised form to large numbers of users, and even be used as a data entry form, all without changing tools, and taking advantage of an infrastructure that most sites already have."
 Nigel Pendse*

CALUMO
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* Microsoft Analysis Services + Full-function Excel Add-ins - the perfect combination? A white paper by Nigel Pendse

ONE BLUEPRINT

Best practice in BPM relies on a continuous cycle of reporting, planning, monitoring and action.

The CALUMO BPM suite delivers all of these capabilities in a single, comprehensive and unified solution.

Reporting and Analysis

CALUMO transforms vast stores of operational data into useful knowledge and delivers it using the terms and formats that your employees understand. CALUMO empowers your people to analyse and use data unassisted, with simple mouse clicks and familiar interfaces, and then share their insight with colleagues for improved collaboration.

CALUMO is the complete package for Reporting and Analysis allowing users to:

- Build interactive dashboard reports using inbuilt charting, gauges and other graphical capability
- Rapidly create ad-hoc views and reports in MS-Excel and publish them to the web, via a single mouse click
- Create highly formatted, interactive “Briefing Books” via the Web or Excel, which automatically cascade across the corporate hierarchy or other reporting structures
- Create “Pull” report portals or “Push” batch report sets
- Incorporate conditional formatting and “Traffic Lighting” with user-defined thresholds for fast colour-coded visualisation at any report level
- Combine multi-dimensional and relational data
- Access their data in real-time
- Drill-through to transactions and other summary data
- Store commentary at every report level, and link to supporting documents
- Easily maintain pervasive securities and permissions
- Analyse large volumes of data to discover patterns and trends through powerful data mining capability
- Manage financial and non-financial data

Monitor Performance

Scorecards, Metrics and KPI Dashboards, provide a precise understanding of performance relative to strategic goals. Operational or personal scorecards reveal how each operational area and their decisions affect overall corporate performance.

Planning

CALUMO integrates planning, budgeting, forecasting, modelling, and consolidation. It lets your organisation convert and communicate corporate strategy into operational planning and forecasting (e.g. Sales, HR, Finance, etc.). Through review and analyses, plans realign in real-time as events unfold.

- Top-down, Bottom-up, Zero-based, or hybrid planning methodologies with secure distribution and data-entry capability
- Link calculations to central drivers
- Enable real-time what-if and scenario planning re-forecast at the touch of a button
- Store multiple budget versions
- Full audit trail of budget input changes
- Roll back unwanted changes
- Incorporating actual results for trending and extrapolation
- Incorporate complex allocation methodologies and financial modelling calculations
- Rolling forecasts for multiple time periods and plans
- Integrate actual, budget, forecast and variance

Workflow and Alerting

CALUMO provides actionable analysis and reporting through:

- Exception reports, top and bottom n items, variance analysis and trending, all available with e-mail and alert notification
- Advanced workflow functionality for transparent accountability, task status and efficient communication
- Automated alerts and notification based on threshold ranges

Financial Consolidation

Consolidating complex corporate structures is an integral part of today's reporting requirements.

CALUMO makes this possible allowing you to:

- Consolidate multiple ledgers for internal and external reporting
- Accelerate closing cycles by automating processes from source to disclosure
- Drive your global business with native support for multilingual and multi-currency operations
- Automate eliminations & inter company balances and provide the necessary transaction audit trails



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Accountants**

